



Dear **[[customer.name]]**,

Welcome to the March newsletter from SKIPPER Electronics AS.

### **[NEW SKIPPER DL2 now available with Atlas Dolog 2x adaptor!](#)**



After the great success with the retrofit solution using SKIPPER DL850 sensor with adaptor to fit the Atlas Dolog 2x Tank, we are now ready with the SKIPPER DL2 using the same adaptor. The SKIPPER DL850 retrofit solution is already used in more than 200 vessels!

The existing tank for the Atlas Dolog 2x may be used, so the retrofit solution is able to install with a diver or when dry-docking without welding. The rest of the system need to be changed.

SKIPPER DL2 is a dual axis doppler speed log providing Speed Through Water (STW) and Speed Over Ground (SOG) in two axis. We have also included docking functionality making the speed log into a three axis system when connected to the Gyro of the vessel!

Parts needed for the retrofit solution are:

- CU-M001-SB DL2 PanelPC 9inch touch display
- JB70D2-SA Electronic Unit for DL2 Dual Axis Doppler Speed Log
- DL2SDR-SA Log Sensor Dolog retrofit DL2S w sealed cable end

[For more information regarding SKIPPER DL2 please click here.](#)

### **[New generation of SKIPPER products!](#)**

From Development Manager Paul Connelly:

*It's not often I write in the newsletter, but we are now going into the next phase of SKIPPER products and I need your help! Times change, and so do the needs of the end users, we see trends and try to make our products optimal for these. 10 years ago when we started with the multi series the trend was; less boxes; small cockpit type bridges; fuel efficiency; Integrated systems.*

*Many of these predictions were correct, but many have not developed as fast as predicted.*

*Can you help me focus our product to your needs and the needs of your customers in the next 5 years?*

*If so, you can do this by filling in the questionnaire [Here](#). Or by giving me your contact details so I can give you a*

call [paul@skipper.no](mailto:paul@skipper.no).

Best regards,  
Paul Connelly

### Training Courses in 2019

The following training courses are on planning for 2019:

Date	Place	Host Comany	Duration (Days)
April 2.	USA, Houston	Radio Holland USA	1 day sales project training
April 2.-5.	USA, Houston	Radio Holland USA	4 days technical training
Summer	Europe	SKIPPER Electronics AS	4
15.-18. October	China	Seven Seas Marine	4

If you want to join one of these training courses please send your request to [support@skipper.no](mailto:support@skipper.no).

Best regards,

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