

Welcome to the October edition of the SKIPPER Newsletter.

Sales

SMM Hamburg 2016:

SKIPPER was present at SMM in Hamburg. We scheduled for a large number of meetings and we noticed that there were a great number of visitors during Tuesday to Thursday. Let's hope this will be the start of a new growth in our maritime market segment.

Several retrofit solutions from SKIPPER:

SKIPPER has developed and installed several retrofit solutions to existing bottom equipment, so there is no/less need for dry-docking of the vessel in order to change the Navigational Wheelmarked Speed Log.

Please find a list of possible retrofit solutions below:

- Atlas Dolog 2X
 - o Installation in approx. 30 vessels
 - o [Please download the manual here!](#)
- Naviknot SRD331
 - o Installation in approx. 5 vessels
- Naviknot SRD421/500
 - o Installation in approx. 5 vessels
- Sagem Speed Log
 - o Installation in approx. 10 vessels
- Simrad NL-Log
 - o Installation in approx. 60 vessels

Please contact sales@skipper.no for your quotation for any of the above retrofit solutions. SKIPPER is also able to make special adaptors in order to retrofit to other Speed Logs than the above models.

[Please download the full SKIPPER Speed Log retrofit overview here!](#)

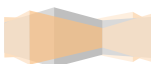
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Technical

Planned SKIPPER service trainings 2017

The following course is planned for 2017. Please let us know if you intend to attend this course, in order to plan numbers of courses and contents.



Preliminary SKIPPER Training program 2017

Date	Place	Host company	Duration (days)	Training type
April 2017	Singapore	Jason Electronics	4	All products

Best regards,


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