

Welcome to the February edition of SKIPPER Newsletter.

## Sales

### Follow SKIPPER on Facebook:

Join SKIPPER on Facebook with this link:  
<http://www.facebook.com/groups/374685331159/>

### SKIPPER will be present at the Asia Pacific Maritime in Singapore:

The APM will be held in Singapore 14. March to 16. March 2012.  
For a meeting during this exhibition, please send an e-mail to [Sigurd@skipper.no](mailto:Sigurd@skipper.no).

### Handling and packing material charges:

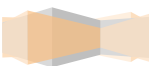
SKIPPER will now invoice our packing material if the shipment needs to be packed on Pallets/Pallet frames. The charge would be depending on the charge invoiced from SKIPPER's material supplier. The product number is A-Packing. SKIPPER will also introduce a handling fee if we need to arrange specific freight forwarder with the customers own account. The charge would be called A-Handling and the cost is NOK 300, - pr. shipment.

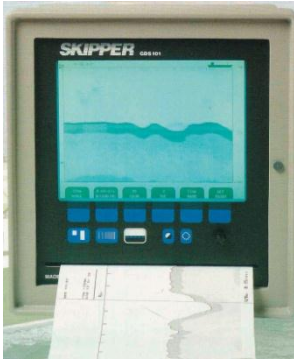
## Technical

### High Speed Vessel needed for testing:

We are now developing a Speed Log suitable for High speeds, and we need a test partner with a vessel operating at high speeds in order to test this Speed Log.

The operating speeds should exceed 40 knots, and preferably up to 60-70 knots. Please contact [development@skipper.no](mailto:development@skipper.no) if you have information regarding a vessel operating in these speeds, and are interested in such testing!



**GDS101 with internal printer obsolete:**

The GDS101 with internal printer manufactured between 1993 and 1999 is no longer supported. There are a limited amount of spares available in stock until empty.

**Available parts:**

- ZZF-01010 RECORDING PAPER, SKIPPER TP-216 FOR GDS101 w/internal printer
- SA-G001 OPERATOR UNIT,Subassy Frontplate 9,4" mono int/printer

**Parts common with later GDS101U (monochrome screen external printer) model:**

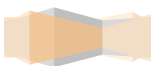
- PT-G001 PCB TERMINAL board GDS101, Monochrome screen
- PK-G001 PCB KEYBOARD GDS101 Mono ver B
- PS-G002 PCB TRANSCEIVER GDS101 Calibrated
- ZZJ-02019 FAN BLOWER PAPST 414-F 24VDC FOR GDS101/DL850/EML224
- KY-G002 LCD PANEL 9,4" Mono GDS101U 24kohm. Hitachi LM5278XUFC.
- KY-G001 LCD PANEL 9,4" Mono GDS101U 27kohm. Sharp LM64P83L.
- PM-G002 PCB Motherboard GDS – Tested

**Training Schedule:**

SKIPPER Electronics and Norinco Pvt Ltd. are happy to announce that we will be holding an advanced training course in Mumbai, from March 7 to 9<sup>th</sup> and 12-14<sup>th</sup>. This course will cover all the running products, GDS, DL850 and EML (SKIPPER Echo Sounders and Speed Logs), for installation, service and repair. The course will be tailored to the Indian market, with extra emphasis on diagnostic and repair.

The course is almost full.

Send your registration to [support@skipper.no](mailto:support@skipper.no).



**Schedule for SKIPPER Electronics service trainings 2012:**

Place	Date	Course type	Hosted By
<b>Service courses 2012</b>			
<b>Asia</b>			
India	7 <sup>th</sup> .-9 <sup>th</sup> . March	Advanced Service	Norinco Pvt Ltd.
China		Service	Seven Seas

Best regards,

**SKIPPER**  
SKIPPER Electronics AS  
www.skipper.no**Sigurd H. Paulsen**

Sales/marketing manager

**SKIPPER Electronics AS**