

Welcome to the March edition of SKIPPER Newsletter.

## Sales

### Follow SKIPPER on Facebook:

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<http://www.facebook.com/groups/374685331159/>

### New transducer selector:

SKIPPER will now introduce a new transducer selector, with two overlays. One overlay for ships and one for the rig vessels. This transducer selector will connect 4 transducers, with the possibility to change between them with a touch of a button.

The transducer selector could be connected to any SKIPPER Echo Sounder or even Echo Sounders from our competitors.



#### Features:

- Press button Channel selection
- LED-Display of selected channel (with dimming) Switch/Pulse synchronization
- Switching of multiple single frequency transducers
- For use on larger vessels, platforms etc.



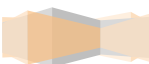
For more information please enter into the SKIPPER web site or [click here!](#)

### DIRECTION FINDER VHF TD-L1630 – Obsolete:

The TD-L1630 from Taiyo will not be produced anymore. We have a small number on stock (First come – first serve).



The TD-L1550 will still be produced and are readily available from our stock.



## Technical



### Another successful course in India. (photo)

Indian service companies are now updated with the latest from SKIPPER Electronics. Two courses have been held in Mumbai India with representatives from companies over all of India, as well as representatives from UAE. Three days of intensive coursing and practical assignments have helped to make the represented service companies, even better at fault finding and first time fix of SKIPPER systems, as well as reducing the amount of unnecessary replacements.



### Successful sensor changes:

It is now over a year since the new generation of speed log sensors were released, and still no reported failures.

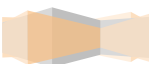
### NMEA DIMMING

We are considering making a new dimmer switch that not only makes pulses as before, but also generates NMEA Dimming sentences. We wish to implement all relevant sentences and also include a function to multiplex the message on an existing NMEA line.

In addition we are giving the option for a light sensor and automatic dimming. Does your company have special requirement for this device? Let us know.

### Coming soon....

SKIPPER is currently redeveloping a number of its products, many of which will be released within the next 12 months. If our current products don't quite meet your spec. for future builds, let us know we may already have a solution or be able to help you.



**Training Schedule:**

Send your registration to [support@skipper.no](mailto:support@skipper.no).

**Schedule for SKIPPER Electronics service trainings 2012:**

| Place                       | Date            | Course type | Hosted By  |
|-----------------------------|-----------------|-------------|------------|
| <b>Service courses 2012</b> |                 |             |            |
| <b>Asia</b>                 |                 |             |            |
|                             |                 |             |            |
| China                       | Not yet decided | Service     | Seven Seas |

Best regards,

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