

Welcome to the March edition of the SKIPPER Newsletter.

Sales

SKIPPER DL1 Multi:

The new SKIPPER DL1 Multi is in its final developing stages. The SKIPPER DL1 Multi is a Single Axis Doppler Speed Log with LAN output.

The SKIPPER Single Axis Speed Log will therefore be available in two versions:

- SKIPPER DL1 (Already released in 2013)
- SKIPPER DL1 Multi (To be released in June 2014)

The SKIPPER DL1 Multi has the following standard configuration:

- CD402CU-SC Compact - Control Unit with LAN and plug
- JB70D1-SA Electronic Unit for DL1 Single Axis Doppler Speed Log
- DL1SG-SA Single Axis Doppler Sensor for Sea valve w 40m cable.
- SB-60-SA Sea Valve 60 mm, Single Bottom SKIPPER, DNV appr.

[Please download the DL1 Multi brochure here!](#)

SKIPPER attended Asia Pacific Maritime:

The APM Singapore was held during the period 19-21. March, and it was a well visited exhibition. It seems like the market is picking up, and it was several companies looking into the future with positive sales trends.

Company evaluation

SKIPPER would like your feedback regarding our products and service. The evaluation will take 2 minutes. [Please access the evaluation here!](#)

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Technical

Planned SKIPPER service trainings 2014

The following courses are planned for 2014, please let us know if you intend to come to these so we can plan numbers of courses and contents. In addition 2014 will see the launch of a number of new products and a shorter sales based courses will be held at a number of locations.

Date	Duration (days)	Course type	Continent	Country
24 th - 27 th June	3	Service	North America	U.S.A, Ft. Lauderdale. L-3 G.A.International

15 th - 18 th September	3	Service	Europe	Oslo, Norway. SKIPPER Electronics AS
Q4	2	Service	Asia	China

Training details

Day 1 09.00AM-05.00PM	Day 2 09.00AM-05.00PM	Day 3 09.00AM-05.00PM	Day 4 09.00AM-01.00PM
Echo sounders	Speed Logs	Bottom Equipment	New Multi series Speed logs
Principles	IMO requirements	Tanks / Sea Valves	DL1 Multi. 1-axis STW
The Systems	Doppler principle	Positioning	DL2 2-axis STW+SOG
GDS101	Electromagnetic log principles	Installation in the hull.	DL21 Speed log STW+SOG for vessels > 50.000GT
GDS102	DL850 270kHz Dual axis STW+SOG	DL-1 Single axis Doppler Speed Log	
ETT985 Echo sounder simulator/tester	EML 224 Dual axis STW		

Best regards,

SKIPPER
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