

Welcome to the October edition of the SKIPPER Newsletter.

Sales

Seatrade Middle East Maritime:

SKIPPER Electronics will be represented at the Seatrade Middle East Maritime in Dubai 29. and 30. October 2014.

The new SKIPPER DL21 and DL2 will be presented at the Elcome International booth situated at L1&L7.

For more information on this exhibition please enter <http://www.seatrade-middleeast.com/>

For a meeting during these two days please send an e-mail to Sigurd@skipper.no.

25 year anniversary for Tor Andreassen:



Tor Andreassen has now been working at SKIPPER Electronics for 25 year!

He started in 1989 after a 2 year long break from the company. The first time Tor entered into SKIPPER was already in 1974! He has been the Managing Director from 1998 until 2013.



Tor is now working 50% for SKIPPER Electronics and 50% for the mother company SKIPPER AS.

We celebrated this in our office, and a golden watch was given to our jubilant! A 25th anniversary is an exceptional achievement, and if we count in the full time in SKIPPER we count almost 40 years dedicated to SKIPPER and all SKIPPER customers!

Thank you **Tor!**

New SKIPPER catalogue now available for download:

Please download the latest SKIPPER catalogue on www.skipper.no. The latest products are now included featuring the two new Doppler speed logs in our new Multi range namely the SKIPPER DL21 and the SKIPPER DL2. Both products will be available in February 2015.

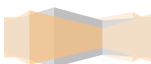
To download please enter into the SKIPPER web site or [click here!](#)

Company evaluation

SKIPPER would like your feedback regarding our products and service. The evaluation will take 2 minutes. [Please access the evaluation here!](#)

Follow SKIPPER on Facebook:

Join SKIPPER on Facebook with this link: <http://www.facebook.com/groups/374685331159/>



Technical**Coming soon!**

SKIPPER now develop new IMO Wheelmarked Echo Sounders for navigation (SKIPPER ES1, ES2, ES4 and ES6), and will release these in 2015. We aim to make these ideal for use in retrofit. In these cases the transducer is often still ok but the electronics needs replacing.

To aid this we want to approve the system with as many “old” and “current” transducers as possible. If you have a transducer you want to be approved with our new Echo Sounders, then we need to get hold of the transducer! Please inform us regarding this, and we will arrange for the shipment. Please send your request to support@skipper.no.

Technical training

Due to some unforeseen circumstances we have been forced to change the SKIPPER training schedule. Due to sudden illness in the trainers close family, the training in China is postponed.

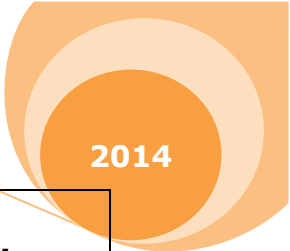
We will plan to arrange this training in 6-12 months from now. More information will follow.

Planned SKIPPER service trainings 2015

The following courses are planned for 2014 and 2015, please let us know if you intend to come to these so we can plan numbers of courses and contents. In addition 2014 will see the launch of a number of new products, and shorter sales based courses will be held at a number of locations.

Date	Duration (days)	Course type	Continent	Country
June 2015	3,5	Service	Europe	Norway – SKIPPER Electronics
Approx. December 2015	3,5	Service	China	Shanghai Marine Radio& Navigation Aids Service Center
Approx. December 2015	3,5	Service	China	Shanghai Marine Radio& Navigation Aids Service Center
Approx. September 2015	3,5	Service	U.A.E. Dubai	Elcome International
Approx. March/April 2016	3,5	Service	Singapore	Jason Electronics

Training details 3,5 days



Day 1 09.00AM-05.00PM	Day 2 09.00AM-05.00PM	Day 3 09.00AM-05.00PM	Day 4 09.00AM-01.00PM
Echo sounders	Speed Logs	Bottom Equipment	New Multi series Speed logs
Principles	IMO requirements	Tanks / Sea Valves	DL1 Multi. 1-axis STW
The Systems	Doppler principle	Positioning	DL2 2-axis STW+SOG
GDS101	Electromagnetic log principles	Installation in the hull.	DL21 Speed log STW+SOG for vessels > 50.000GT
GDS102	DL850 270kHz Dual axis STW+SOG	DL-1 Single axis Doppler Speed Log	
ETT985 Echo sounder simulator/tester	EML 224 Dual axis STW		

Training details 3 days

Day 1 09.00AM-05.00PM	Day 2 09.00AM-05.00PM	Day 3 09.00AM-05.00PM
Echo sounders	Speed Logs	EML 224 Dual axis STW
Principles	Navigational speed log requirements	The EML 224 Graphic display
The Systems	Doppler principle	The EML 224 Compact display
	Electromagnetic log principles	Software Hardware Installation Maintenance Diagnostics
GDS101 Echo sounder	DL850 270kHz Dual axis STW+SOG	DL-1 DL1 Multi
GDS101 software Hardware Installation Maintenance	Software Installation Hardware Maintenance Diagnostics	Single axis Doppler speed log
GDS102	Bottom Equipment	
Two frequencies Echo Sounder	Tanks Sea Valves Positioning of bottom parts	
ETT985		
Echo sounder simulator and Transducer tester		

Best regards,

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Managing Director

SKIPPER Electronics AS

