

Welcome to the September edition of SKIPPER Newsletter.

There has been some time since our last edition of the SKIPPER Newsletter, so we nearly made the September Newsletter to be released in September and not October!

Sales

Compact Multi-repeater:

SKIPPER has now developed, and has already sold several units of this Compact Multi-repeater. Retail price is only NOK 11 125,-.



[Read more here!](#)

NOR-FISHING 2010:

The fair was a success and we met several customers and end users during this week in Trondheim, Norway. Thanks to all customers that visited our stand!



Technical/Service news

Training course in Shanghai:

SKIPPER service is pleased to announce an advanced service course in Shanghai, China, October 20-21. 2010. This course is relevant for anyone with some experience of the SKIPPER Echo Sounders and Speed Logs. The course will cover topics such as installation, diagnostics and repair, as well as use of this Navigational Equipment.

The cost of this course is NOK 1 000,-. Places are limited! See enclosed invitation. The course will be hosted by Kongsberg Maritime, but is open to all.

To register send a mail to support@skipper.no

Training course in Shanghai:

September has been a busy month for SKIPPER support. SKIPPER has now trained new trainers from Hubs and OEM companies. These trainers are now capable of giving service training to technicians in their area to a high standard. These trainers have long experience with SKIPPER products, and are also active service technicians themselves. These trainers will use the material from the SKIPPER courses, and present in their local languages. Courses are now available from Radio Holland Belgium, Elcome Dubai, SAM Electronics Germany, and L3 Marine services, Korea. The courses they give are accredited by SKIPPER, and names will be logged onto the SKIPPER databases (after a small test)

SKIPPER also ran a course in Oslo in September, and trained 20 technicians mainly from Europe. Where should we have courses next year? Send us a mail or post on the forum. support@skipper.no.

One year since SKIPPER started with Hubs:

It is now 1 year since SKIPPER started its first hubs. We think the concept is a success. And Hubs report that they are providing parts and service continuously. We wish to make this system work optimally, and therefore need feedback. Please log in to the forum www.skipper.no/smf to give us your comments. Did you get good service? Did you get parts in time? Was it provided at the prices stated? Where should the next hub be?

More info about HUBs:

<http://www.skipper.no/hubs.html>

Did you know you can find what parts are available at the HUBS?

<http://www.skipper.no/hubs/127-hubs-partlist.html>

Best regards



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Sales/marketing manager

SKIPPER Electronics AS

Sales

CD401MR-SB Compact Multirepeater:

SKIPPER has now developed, and has already sold several units of this Compact Multirepeater.



The SKIPPER CD401MR-SB is a remote multirepeater for NMEA signals. It is designed for use with SKIPPER products together with products from other manufactures, when these have an NMEA 0183 output.

All information you could get from this Multirepeater is listed below:

- Depth - below surface, keel and transducer
- Speed - over ground and through water (longitudinal, transverse, aft and relative)
- Distance - total/trip for both ground and water
- Heading - true, magnetic and relative
- Rotation - rate of turn and direction
- Pitch and Roll - Bow position and starboard/port heel
- Wind - speed and direction (true, magnetic and relative)
- Temperature - water and air
- Drive - RPM, propeller pitch and rudder position
- Clock - UTC, local time and expected time of arrival (ETA)

The dimensions are only 144x144 mm.

The multi repeater could also be dimmed as all SKIPPER repeaters with an external dimmer (IR30DIM).