Welcome to the October edition of SKIPPER Newsletter.

Sales

More than 6000 SKIPPER Echo Sounders are now sold!

SKIPPER Electronics AS has now produced and sold more than 6000 Echo Sounders from our Factory here in Norway.

For the EML and Doppler Speed Log we have produced and sold more than 3000 units from our Factory in Norway.

Upcoming new functionality on the SKIPPER Multirepeater:

We are now working on a new functionality on the CD401MR-SB Multirepeater in order to change the information on the display by the use of NMEA0183, together with dimming. This will make the repeater more flexible and user-friendly. The repeater could then be installed in the over-head panel and be remotely changed by other systems with NMEA0183.

The model is called:

**CD401MR-SB** CD401, SKIPPER Multi Repeater

The retail price would be NOK 11 125,-

**EN201K REPEATER DIG.DEPTH SKIPPER IR201, w/bottom pulse input – End of life:**

This repeater will be obsolete in January 2012. The last order date for this repeater would be 31.01.2012.

KORMARINE Korea 2011:

SKIPPER Electronics is represented at KORMARINE in Korea 2011, 27.-29. October in Busan. SKIPPER products will be presented, and you are more than welcome to visit our stand at S32 during this exhibition. See the web site for more information regarding this exhibition: [http://www.kormarine.com/](http://www.kormarine.com/)
Technical/Service news

If you would like to attend any of the below training courses you need to register as fast as possible. Send your registration to support@skipper.no.

Schedule for SKIPPER Electronics service trainings 2011/2012:

<table>
<thead>
<tr>
<th>Place</th>
<th>Date</th>
<th>Course type</th>
<th>Hosted By</th>
</tr>
</thead>
<tbody>
<tr>
<td>Far East</td>
<td></td>
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<tr>
<td>Singapore</td>
<td>October</td>
<td>Advanced service</td>
<td>Jason Electronics</td>
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</tbody>
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Service courses 2012 (Preliminary planning)

<table>
<thead>
<tr>
<th>Asia</th>
<th>February/March</th>
<th>Service</th>
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<tbody>
<tr>
<td>India</td>
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<td>South America</td>
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<tr>
<td>Brazil</td>
<td>September/October</td>
<td>Advanced service</td>
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</tbody>
</table>

Best regards,

Sigurd H. Paulsen
Sales/marketing manager

SKIPPER Electronics AS