Welcome to the September edition of SKIPPER Newsletter.

Sales

**ED165 Echo Sounder – End of life:**
The ED165 (EN165B and EN165F) will be obsolete in January 2012. The last order date for these Echo Sounders would be 31.12.2011.

It is difficult to get hold of parts in order to build these Echo Sounders. We have today a long delivery time for the ED165.

**New reversible EML224 Compact Display:**
We have now developed a new model of the EML224 Compact Display that is reversible. This is a functionality to be used on vessels that could move in both directions and would like to turn around the direction of the speeds in dual axis (e.g. ferries).

The new model is called:

**CD401EB-SB** CD401, SKIPPER 2 Axis EML with Backwards Option

The retail price would be NOK 16 875,-

**INMEX India 2011:**
SKIPPER Electronics is represented at INMEX India 2011, 29. September to 01. October in Mumbai. SKIPPER products will be presented, and you are more than welcome to visit our stand at 1C 120 during this exhibition. See the web site for more information regarding this exhibition: [http://www.inmexindia.com/](http://www.inmexindia.com/)

**Training course in Oslo:**
There was a successful training course in Oslo 30.08-01.09.2011.

Attended technician from the following companies:

- Angelo Podesta srl. Italy
- Elmix Marine s.c. Poland
- Scanel International AS. Denmark
- Maritime Support AS, Norway
- Serco. Norway
Technical/Service news

If you would like to attend any of the below training courses you need to register as fast as possible. Send your registration to support@skipper.no.

Schedule for SKIPPER Electronics service trainings 2011/2012:

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<thead>
<tr>
<th>Place</th>
<th>Date</th>
<th>Course type</th>
<th>Hosted By</th>
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<tbody>
<tr>
<td>Far East</td>
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<td>Singapore</td>
<td>October</td>
<td>Advanced service</td>
<td>Jason Electronics</td>
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<td>Asia</td>
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<td>India</td>
<td>February/March</td>
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<td>South America</td>
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<tr>
<td>Brazil</td>
<td>September/October</td>
<td>Advanced service</td>
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Best regards,

Sigurd H. Paulsen
Sales/marketing manager

SKIPPER Electronics AS