

Welcome to the November edition of SKIPPER Newsletter.

Sales

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New development of a dual transducer:

Our Development team has started to develop a new dual transducer for Echo Sounder. SKIPPER see that the market has a demand for a dual transducer, and the transducer will finally be approved with all our Echo Sounders. The dual transducer will operate with two frequencies (50 and 200 kHz).

With the dual transducers it is possible to install only one bottom mounting and receive two frequencies to the Echo Sounder. The dual transducer will fit to all our bottom mountings (Tank, Ice tank and Sea Valves).

The development of this transducer will be finished 1. Quarter 2013, and it will be released approximately 1. Quarter 2014.

Company evaluation

SKIPPER would like your feedback regarding our products and service. The evaluation will take 2 minutes. [Please access the evaluation here!](#)

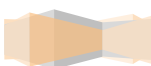
Technical

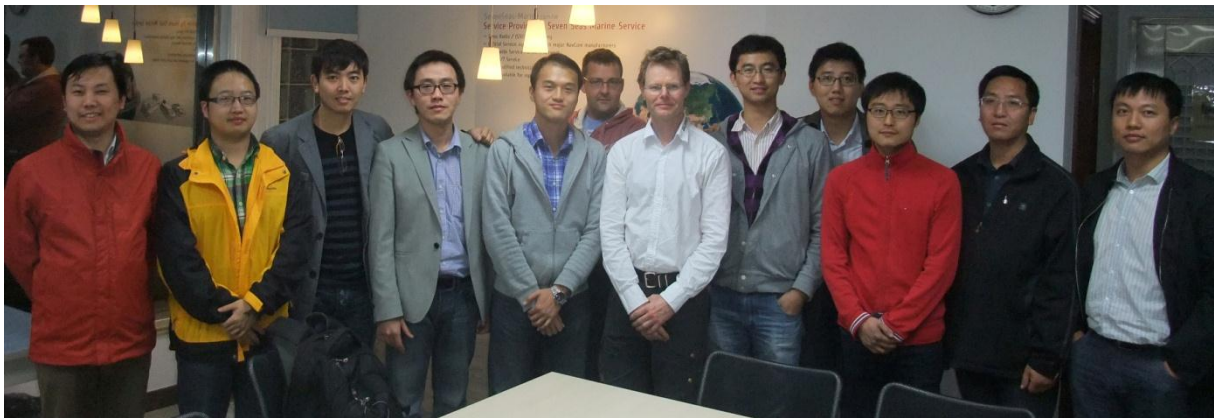
Pictures from successful SKIPPER service training in Shanghai in October:

Training was hosted by Seven Seas Marine services in Shanghai.

Participants from following companies:

- Seven Seas Marine Services. China
- Seven Seas Marine Services. Taiwan
- Jason (Shanghai) Co., Ltd
- SAM TAIHANG ELECTRONICS CO. LTD
- Fred Technology Co., Ltd
- KONGSBERG MARITIME CHINA (SHANGHAI) LTD
- Imtech Marine China. Hong Kong office
- Imtech Marine China, Shanghai Office
- Kongsberg Maritime Korea
- ELECTROTECH AUSTRALIA
- China Shipping Telecommunication Co., Ltd. Shanghai
- Raytheon Anschuetz GmbH, Shanghai

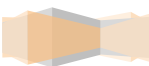




Seven Seas Marine Services becomes official service HUB for SKIPPER Electronics.

Seven Seas Marine services will have full stock of spare parts of SKIPPER products in their Shanghai office.

Total number of 11 service engineers from Seven Seas Marine service are per October 2012 trained on SKIPPER products.





Training Schedule:

Send your registration to support@skipper.no.

Preliminary plan of service trainings 2013:

Date	duration (days)	Course type	Country	Town
February	3	Service	U.E.A.	Dubai
June	3	Service	Spain	
July	3	Service	North America	
September	3	Service	Norway	
October	3	Service	Singapore	Singapore

Best regards,

SKIPPER

SKIPPER Electronics AS

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Sales/marketing manager

SKIPPER Electronics AS

