Welcome to the April edition of SKIPPER Newsletter.

Sales
Asia Pacific Maritime:
SKIPPER visited the Asia Pacific fair in March with great success. We would like to thank all our attended customers for productive meetings at the fair.

SKIPPER is still on Facebook:
SKIPPER Electronics is still on Facebook. Please enter http://www.facebook.com/group.php?gid=374685331159&v=info in order to become a member!

Iceland Vulcano causes shipment delays:
We receive information from all our forwarders that the Volcano will cause delay… Please read more here!

NEW MULTIREPEATER FROM SKIPPER:
SKIPPER launches now the new Multirepeater CD401-MR… Read more here!

Technical news

Need parts fast?- speak to your local hub. Hubs have a large number of commonly needed spares, they can deliver. Despite whatever the volcanoes are doing!

Courses 2010
Click here for more details of the courses

New Service hub - Europe
SKIPPER Electronics is happy to announce the launch of Its fourth Service Hub… Please read more here!

Web Course
SKIPPER holds its first Web Course… Read more here!
Please register on our forum: http://www.skipper.no/smf/, for our latest manuals, service instructions etc.

Best regards

Sigurd H. Paulsen
Sales/marketing manager
SKIPPER Electronics AS
Sales

Iceland Vulcano causes shipment delays:
We receive information from all our forwarders that the Volcano will cause delay on most of our shipments these days. This will also cause problems with parts to our production that is delayed inn from our suppliers.

SKIPPER do, as always, its best in order for all to receive the products in time.

We really apologies for any inconvenience this may cause!

NEW products newly approved:
Multirepeater CD401-MR
The Compact multirepeater has now been approved and will be available for delivery next month. This product allows the user to set up and display up to 6 separate parameter on the same 144 x 144 mm display, You can even display proprietary sentences. Also see enclosed brochure.

Retail price for the CD401-MR will be NOK 11 125,-.
**Technical**

**More course details:**

Course timetable:

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<th>Course type</th>
<th>When</th>
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<th>Host Company</th>
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<td>Advanced service</td>
<td>Late Summer</td>
<td>Oslo, Norway</td>
<td>SKIPPER Electronics</td>
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<td>Train a trainer</td>
<td>Late Summer</td>
<td>Oslo, Norway</td>
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Please register your interest for these courses by sending a mail to support@skipper.no. We will send you more details then. The course price is **ONLY NOK 2 500,-** included lunch.

**Advanced Service Course**

**Course Leaders:** Paul Connelly, Geir Theodorsen

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<th>The Doppler Speed Logs Principles</th>
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<td>Practical examples</td>
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**Duration** 1 day  

**Duration** 0.5 day  

**Duration** 0.5 day

**Train a trainer course**

Course leader: Paul Connelly

This course will go through the Advanced service course, mounting, the documentation available, and into greater depth of the products and their use. The trainees will get to work closely with the development and service teams to see what important information to pass on is. The course will also include a trip on a vessel to go through the normal mounting tasks as well as diagnostics.
As much of this course is in small groups, the number of places will be very limited.

**New service hub – Europe**
SKIPPER Electronics is happy to announce the launch of its fourth Service Hub. Radio Holland, Belgium has agreed to be a SKIPPER hub, and is now stocked up with the same stock as the other hubs around the world. If you need parts within the EU area, it should be possible to get the parts overnight from Radio Holland, for prices similar to the SKIPPER prices……..

SKIPPER Electronics and Radio Holland in Belgium have been successfully cooperating on a service level for many years and now formalize the relationship one step further. More information and contact info will be available website at [www.skipper.no](http://www.skipper.no) next week.

The Hubs task is to provide service and parts, in their local area, supporting not only the customers that need help in the region, but also the existing service centres when they need parts or help. If you have a warranty request the hubs can deal with them without you having to transport and return unnecessary parts.

Radio Holland has already trained a number of technicians in SKIPPER products, but is presently training a large number of extra technicians and support personnel.

**Webcourse**
SKIPPER holds its first Web Course. Due to the travel restrictions in Europe the Newcastle course was held using video conferencing facilities. This worked so well that SKIPPER is considering holding more internet based courses this way. Are you interested in attending one of these? Send comments to support@skipper.no

**Technical news**

**Remote dimming for IR repeaters:**
Remote dimming available in NMEA format on IR repeater products – A new software version is now released allowing the user to commonly dim all the SKIPPER IR repeaters on the bridge using NMEA commands. In addition to the pulse dimming we have, by popular demand included NMEA dimming allowing the user to dim either to a % or to a fixed level. This addition will become standard, but for now must be ordered especially.

**New Manuals:**
We are now finishing a phase of manual updating, and most products are now getting new updated manuals. These are being made available on the [www.skipper.no](http://www.skipper.no) in downloads, although we are now keeping older values available as well so that you can find one that covers the software you have installed. Manuals are based on software versions and product generation, and a table has been placed on the forum that summarises which manuals apply to which generation of products.
New upgrade kit:
Mono upgrade kit SA-G144A new kit has now been developed to allow CPU
upgrades of GDS101 displays produced before 2005. This kit contains a new CPU
mounting plate and all the PCB cards are updated. This kit allows your unit to use the
newer softwares and hardwares. Instructions for this can be downloaded from the
website.